# FRUITAS HOLDINGS, INC. INITIAL PUBLIC OFFERING OF COMMON SHARES

# Application and Settlement Procedures for Local Small Investors under the Small Investors Program of the Securities and Exchange Commission and The Philippine Stock Exchange, Inc. ("PSE") through the PSE Electronic Allocation System ("PSE EASY")

These implementing guidelines ("LSI Guidelines") supplement and do not replace or supersede and must be read in conjunction with the Terms and Conditions of the Application to Subscribe/Purchase (the "Application") and the final prospectus of the Company dated **Nov. 14, 2019**, (the "Final Prospectus"), prepared in relation to the initial public offering of the common shares of the Company consisting of 533,660,000 common shares ("Firm Shares"). The shares are offered at #1.68 per share. All requirements stated in the Application must be complied with, except when clearly inconsistent herewith. Capitalized terms used herein shall have the meaning ascribed to them in the Final Prospectus dated Nov. **14, 2019** filed by the Company with the PSE and uploaded on the Company' website, <u>https://fruitasholdings.com</u> and on <u>www.edge.pse.com</u> as may be amended or supplemented. Please refer to Annex "A" for the Final Offer Terms Sheet. Please refer to Annex "B" for the steps on how to create a PSE EASy account.

- 1. Out of the Firm Shares being offered by the Company pursuant to its initial public offering of such shares, an aggregate of 53,366,000 common shares are allocated to the Local Small Investors ("LSIs") and made available nationwide through the PSE EASy.
- 2. The Firm Shares allocated for the LSIs may be purchased by any natural person of legal age residing in the Philippines regardless of nationality, subject to the Restrictions on Ownership, as described in the Final Prospectus, and the Company's right to reject, in whole or in part, an Application, or reduce the number of Firm Shares applied for subscription. For avoidance of doubt, any payment received pursuant to the Application does not constitute approval or acceptance of the Application.
- 3. Only Applications duly accomplished through PSE EASy will be received and accepted. The system will generate a reference number and payment instruction. Application to subscribe for the Firm Shares must be settled within the Offer Period. An LSI Applicant should nominate in the Application, the PSE Trading Participants ("TPs") through which its shares will be lodged. Otherwise, the Application shall not be accepted.
- 4. LSI Applicants who subscribed to the Company's Firm Shares are encouraged check their PSE EASy account for updates regarding their subscriptions.

Location	Address	
PSE BGC Office Ground Floor Lobby, PSE Tower,		
	5 <sup>th</sup> Avenue corner 28 <sup>th</sup> Street,	
	One Bonifacio High Street, Taguig City	
Paseo Center	2 <sup>nd</sup> Floor, Paseo Center (near the elevator)	
	Paseo de Roxas St., Makati City	
Lucky Chinatown	Reina Regente St, Binondo, Manila	
Le Village Foodpark	55 Cordillera St. Cor E. Rodriguez St. QC (across FRUIT Head office)	
House of Fruitas Cebu	Cabarrubias St., Tisa San Jose Vill., Tisa, Cebu City	

5. A list of branches of the **TPs** where LSI Applicants may open trading accounts for the lodgment of the LSI Applicant's LSI shares will be made available in the IPO kiosks. IPO kiosks will be set up in the following locations:

6. In the event an LSI Applicant does not have a TP, IPO kiosks will provide brokerage application forms of the Joint Lead Underwriters' affiliated brokers, BDO Nomura Securities, Inc. ("BDO Nomura") and First Metro Securities Brokerage Corporation ("First Metro Sec"). The LSI Applicant may open an account with BDO Nomura or First Metro Sec and nominate the entity as its endorsing TP by obtaining a securities account opening form from its selected TP, accomplishing and submitting the same, together with any required attachments, to the nominated TP prior to submission of the Application.

- 7. Note that LSI applications will be processed on a first-come, first-served basis; while final allocation of Offer Shares will be determined pursuant to allocation mechanics.
- 8. As required under the listing rules of the PSE (the "PSE Rules"), the Firm Shares should be in scripless form and lodged with the Philippine Depository and Trust Corporation ("PDTC"). An LSI Applicant may request for his/her ownership of the Offer Shares to be converted from scripless form to certificated form through his/her nominated PDTC Participant only after the Offer Shares have been listed. The cost of the issuance for such stock certificates shall be for the account of the LSI Applicant.
- 9. Each LSI Applicant may subscribe to a minimum of 1,000 Offer Shares, and thereafter, in multiples of 1,000 Firm Shares, in accordance with the board lot table, but in no case subscribe to more than 59,000 Firm Shares. Based on the offer price of each Firm Share, the maximum total subscription for each LSI applicant is #99,120.00. Multiple Applications (i.e. two or more Applications by the same applicant) will not be allowed. As defined under the PSE Rules, an LSI is a share subscriber who is willing to subscribe or purchase a minimum board lot or whose subscription or purchase does not exceed #100,000.00 under the LSI program. Should the total demand for the Offer Shares in the LSI program exceed its maximum allocation, the Joint Lead Underwriters shall allocate the Offer Shares ensuring equitable distribution by satisfying first the applications of investors with the smallest orders.
- 10. Key dates of the Offer:
  - a. Offer period : November 18 22, 2019
  - b. Listing and trading : November 29, 2019

The Company and the Joint Lead Underwriters reserve the right to extend or terminate the Offer Period for LSIs with the approval of the SEC and the PSE.

- In the event that the number of Firm Shares to be received by an Applicant, as confirmed by the Joint Lead Underwriters, is less than the number covered by its Application, or if an Application is rejected by the Company, then the Receiving Agent shall refund, without interest, within five banking days from the end of the Offer Period or on Nov. 29, 2019, all or a portion of the payment corresponding to the number of Offer Shares wholly or partially rejected. All refunds shall be made through the Receiving Agent. Check refunds shall be available for pick-up at the office of the Receiving Agent starting on Nov. 29, 2019.
- 12. Any questions related to the Offer or the LSI Guidelines may be directed to the representatives of the Joint Lead Underwriters or the Receiving Agent listed below.

Institution	Name	Contact Number	E-mail Address
BDO Capital	JM Carpio	8840-7000 loc. 36234	carpio.josemaria@bdo.com.ph
	Robyn Chua	8840-7000 loc. 36314	chua.robyn@bdo.com.ph
First Metro	Randy Salonga	8858-7983	randy.salonga@firstmetro.com.ph
	Andrea Cabrera	8858-7984	andrea.cabrera@firstmetro.com.ph
RCBC Trust	Ryan Roy W. Sinaon	8894 9000 local 1278	rwsinaon@rcbc.com
(as Receiving	Justine Kim C. Marte	8894 9000 local 1252	jcmarte@rcbc.com
Agent)	Jacqueline L. Naguit	8894 9000 local 9014	jlnaguit@rcbc.com
	Paolo Luis B. Intengan	8894-9000 local 3006	pbintengan@rcbc.com

ANNEX "A"



The following does not purport to be a complete listing of all the rights, obligations, and privileges attaching to or arising from the Offer Shares. Some rights, obligations, or privileges may be further limited or restricted by other documents and subject to final documentation. Prospective investors are enjoined to perform their own independent investigation and analysis of the Group and the Offer Shares. Each prospective investor must rely on its own appraisal of the Group and the Offer Shares and its own independent verification of the information contained herein and any other investigation it may deem appropriate for the purpose of determining whether to invest in the Offer Shares and must not rely solely on any statement or the significance, adequacy, or accuracy of any information contained herein. The information and data contained herein are not a substitute for the prospective investor's independent evaluation and analysis.

Issuer	Fruitas Holdings, Inc.
Selling Shareholder	Next Merchant Holdings Inc.
Joint Issue Managers,	BDO Capital & Investment Corporation
Joint Bookrunners, and	First Metro Investment Corporation
Joint Lead Underwriters	
Participating Underwriter	RCBC Capital Corporation
Selling Agents	PSE Trading Participants
Stock Transfer Agent	BDO Unibank, Inc. – Transaction Banking Group
Receiving Agent	Rizal Commercial Banking Corporation – Trust and Investments Group
Escrow Agent	Metropolitan Bank and Trust Company – Trust Banking Group
Stabilizing Agent	BDO Capital & Investment Corporation
Independent Auditors	Reyes Tacandong & Co.
Legal Counsel to the Issuer	Angara Abello Concepcion Regala & Cruz Law Offices
Legal Counsel to the Joint	Picazo Buyco Tan Fider & Santos Law Offices
Issue Managers,	
Bookrunners, and	
Underwriters	
The Offer	Offer and sale of 533,660,000 Firm Shares and up to 68,340,000 Optional Shares pursuant to the Over-allotment Option
Plan of Distribution	533,660,000 Firm Shares shall be offered by the Group to investors, through the Joint Lead Underwriters.
	373,562,000 Firm Shares (or 70% of the Firm Shares) are being allocated to qualified institutional buyers "QIBs" and the general public in the Philippines at the Offer Price.
	106,732,000 Firm Shares (or 20% of the Firm Shares) are being allocated to all of the PSE Trading Participants. Each PSE Trading Participant shall initially be allocated 833,000 Firm Shares and subject to reallocation as may be determined by the PSE. Based on the initial allocation for each trading participant, there will be a total of

108,000 residual Firm Shares to be allocated as may be determined by the Joint Issue Managers, Joint Bookrunners, and Joint Lead Underwriters and Participating Underwriter.

53,366,000 Firm Shares (or 10% of the Firm Shares) are being offered to Local Small Investors at the Offer Price through the PSE Electronic Allocation System or PSE EASy. A Local Small Investor is defined as a subscriber to the Offer who is willing to subscribe to a minimum board lot or whose subscription does not exceed ₱100,000.00. In the case of this Offer, the minimum subscription of LSIs shall be 1,000 shares or ₱1,680, while the maximum subscription shall be 59,000 or ₱99,120. There will be no discount on the Offer Price. The procedure in subscribing to Offer Shares via PSE EASy is indicated in the Company's Implementing Guidelines for Local Small Investors to be announced through the PSE EDGE website. Should the total demand for the Offer Shares in the LSI program exceed the maximum allocation, the Joint Lead Underwriters shall prioritize the subscriptions of small investors with amounts lower than the maximum subscription.

Offer Shares not taken up by the PSE Trading Participants or the LSIs shall be distributed by the Joint Issue Managers, Joint Bookrunners, and Joint Lead Underwriters and Participating Underwriter to their respective clients or to the general public. Offer Shares not taken up by the QIBs, PSE Trading Participants and the LSIs, the Joint Issue Managers, Joint Bookrunners, and Joint Lead Underwriters and Participating Underwriter's clients, or the general public shall be purchased by the Joint Issue Managers, Joint Bookrunners, and Joint Lead Underwriters and Participating Underwriter, on a firm commitment basis, pursuant to the terms and conditions of the Underwriting Agreement.

**Offer Price** ₱1.68 per Offer Share. The Offer Price was determined through a book-building process and discussions among the Group and the Joint Issue Managers, Joint Bookrunners and Joint Lead Underwriters.

**Offer Period** 

In accordance with the stabilization approval issued by the SEC on September 19, **Over-allotment Option** 2019, the Selling Shareholder has granted the Stabilizing Agent, BDO Capital, an option, exercisable in whole or in part, to purchase the Optional Shares to be sold by the Selling Shareholder at the Offer Price, on the same terms and conditions as the Firm Shares as set out in this Prospectus, to cover over-allotments, if any. The Over-allotment Option is exercisable for a period beginning on the Listing Date and ending on a date no later than 30 calendar days from and including the Listing Date. The Offer Period shall commence at 9:00 a.m., Manila time, on November 18, 2019 and end at 12:00 p.m., Manila time, on November 22, 2019. The Group, the Joint Issue Managers, Joint Bookrunners, and Joint Lead Underwriters reserve the right to extend or terminate the Offer Period with the approval of the SEC and the PSE. Applications must be received by the Receiving Agent by 12:00 p.m., Manila time on November 22, 2019, whether filed through a participating Selling Agent or through PSE EASy for LSI applications or filed directly with the Joint Issue Managers,

Joint Bookrunners and Joint Lead Underwriters. Applications received thereafter or without the required documents will be rejected. Applications shall be considered irrevocable upon submission to a participating Selling Agent or PSE EASy or the Joint Issue Managers, Joint Bookrunners and Joint Lead Underwriters, and shall be

subject to the terms and conditions of the Offer as stated in this Prospectus and in the application. The actual purchase of the Offer Shares shall become effective only upon the actual listing of the Offer Shares on the PSE and upon the obligations of the Joint Issue Managers, Joint Bookrunners and Joint Lead Underwriters under the Underwriting Agreement becoming unconditional and not being suspended, terminated or cancelled on or before the Listing Date in accordance with the provisions of such agreement.

Eligible Investors The Offer Shares may be purchased by any natural person of legal age residing in the Philippines, regardless of nationality, or any corporation, association, partnership, trust account, fund or entity residing in and organized under the laws of the Philippines and/or licensed to do business in the Philippines, regardless of nationality, subject to the Group's right to reject an application or reduce the number of Offer Shares applied for subscription or purchase if the same will cause the Group to be in breach of the Philippine ownership requirements under relevant Philippine laws. Foreign investors interested in subscribing or purchasing the Offer Shares should inform themselves of the applicable legal requirements under the laws and regulations of the countries of their nationality, residence or domicile, and as to any relevant tax or foreign exchange control laws and regulations affecting them personally. Foreign investors, both corporate and individual, warrant that their purchase of the Offer Shares will not violate the laws of their jurisdiction and that they are allowed to acquire, purchase and hold the Offer Shares.

Use of ProceedsThe Group intends to use the net proceeds from the Offer for (i) store network<br/>expansion and improvement of stores; (ii)commissary expansion; (iii) foodpark<br/>business expansion; (iv) acquisition opportunities and introduction of new<br/>concepts; and (v) repayment of debt obligations of the Group.

Minimum SubscriptionEach application must be for a minimum of 1,000 Offer Shares, and thereafter, in<br/>multiples of 1,000 Offer Shares. Applications for multiples of any other number of<br/>Common Shares may be rejected or adjusted to conform to the required multiple,<br/>at the Group's discretion.

Lock-up

The PSE Consolidated Listing and Disclosure Rules (the "PSE Listing Rules") require an applicant company for the Main Board to cause its existing shareholders owning at least 10% of the outstanding shares of the Group not to sell, assign or in any manner dispose of their shares for a period of 180 days after the listing of the shares. See "Plan of Distribution — Lock-Up". In addition, if there is any issuance or transfer of shares or securities such as private placements, assets for shares swap or a similar transaction or instruments which lead to issuance of shares or securities such as convertible bonds, warrants or a similar instrument done and fully paid for within 180 days prior to the start of the Offer Period, and the transaction price is lower than the Offer Price in the initial public offering, all such shares or securities shall be subject to a lock-up period of at least 365 days from full payment of such shares or securities.

In accordance with the foregoing, the Common Shares held by the following shareholders will be subject to the lock-up periods specified below:

Shareholder	No. of Common Shares Held Subject to Lock-up Period	Lock-up Period (days)
Lush Properties Incorporated	1,258,500,000	180

Dennis Beng Hui	10,000	365
Irene Chua	10,000	365

See "Plan of Distribution — Lock-Up".

To implement the foregoing lock-up requirements, the PSE requires the applicant company to lodge the locked-up shares with the PDTC through a Philippine Central Depository ("PCD") participant for the electronic lock-up of the shares or enter into an escrow agreement with the trust department or custodian unit of an independent and reputable financial institution.

In addition to the lock-up requirement by the PSE, Lester C. Yu and Ralproperties, Inc. have agreed with the Joint Issue Managers, Joint Bookrunners, and Joint Lead Underwriters that they will not, without the prior written consent of the Joint Issue Managers, Joint Bookrunners and Joint Lead Underwriters, issue, offer, pledge, sell, contract to sell, pledge or otherwise dispose of (or publicly announce any such issuance, offer, sale or disposal of) any Common Shares or securities convertible or exchangeable into or exercisable for any Common Shares or warrants or other rights to purchase Common Shares or any security or financial product whose value is determined directly or indirectly by reference to the price of the underlying securities, including equity swaps, forward sales and options for a period of 180 days after the listing of the Common Shares.

In accordance with the foregoing, the Common Shares held by Lester C. Yu and Ralproperties, Inc. will be subject to the lock-up periods specified below:

Shareholder	No. of Common Shares HeldLock-up Period Subject to Lock-up Period (days)	
Lester C. Yu	112,500,000	180
Ralproperties Inc.	70,000,000	180

The Company has filed an application with the Philippine SEC for the registration
and an application with the PSE for the listing of all its issued and outstanding stock
(including the Offer Shares). The PSE approved the listing application on October
23, 2019, subject to compliance with certain listing conditions.
All of the Offer Shares are expected to be listed on the Main Board of the PSE under
the symbol "FRUIT." See "Description of the Shares." All of the Offer Shares are
expected to be listed on the PSE on November 29, 2019. Trading of the Offer Shares
that are not subject to lock up is expected to commence on November 29, 2019.
Our current dividend policy provides for an annual dividend payment of 30% of our
net income after tax for the preceding fiscal year, payable primarily in cash, and
subject to the Board's discretion, property or shares, subject to the requirements of
applicable laws and regulations, and circumstances which restrict the payment of
dividends.
The Offer Shares will be issued in scripless form through the electronic book-entry
system of BDO Unibank, Inc., - Transaction Banking Group as Registrar for the Offer,
and lodged with the PDTC as Depository Agent on Listing Date through PSE Trading
Participants respectively nominated by the applicants. For this purpose, applicants
shall indicate in the proper space provided for in the Application Form the name of
a PSE Trading Participant under whose name their shares will be registered.
After Listing Date, shareholders may request the Registrar, through their respective

nominated PS Trading Participants, to (a) open a scripless registry account and have their holdings of the Offer Shares registered under their name, or (b) issue stock certificates evidencing their investment in the Offer Shares. Any expense that will be incurred in relation to such registration or issuance shall be for the account of the requesting shareholder.

Legal title to the Offer Shares will be shown in an electronic register of shareholders ("Registry of Shareholders") which shall be maintained by the Registrar. The Registrar shall send a transaction confirmation advice confirming every receipt or transfer of the Offer Shares effected in the Registry of Shareholders (at the cost of the requesting shareholder). The Registrar shall send (at the cost of the Company) at least once every year a statement of account to all shareholders named in the Registry of Shareholders, except certificated shareholders and depository participants, confirming the number of shares held by each shareholder on record in the Registry of Shareholders. Such statement of account shall serve as evidence of ownership of the relevant shareholder as of the given date thereof. Any costs and expenses with respect to the request by shareholders for certifications, reports or other documents from the Registrar, except as provided herein, shall be for the account of the requesting shareholder.

Restrictions on Ownership The Offer Shares may be purchased and owned by any person or entity regardless of citizenship or nationality, subject to the nationality limits under Philippine law. The Philippine Constitution and related statutes set forth restrictions on foreign ownership for companies engaged in certain activities. Because the Group owns land, itsforeign shareholdings may not exceed 40% of its total issued and outstanding capital stock, whether or not entitled to vote.

Registration of ForeignThe BSP requires that investments in shares of stock funded by inward remittanceInvestmentsof foreign currency be registered with the BSP only if the foreign exchange needed<br/>to service capital repatriation or dividend remittance will be sourced from the<br/>Philippine banking system. The registration with the BSP of all foreign investments<br/>in the Offer Shares shall be the responsibility of the foreign investor.

Initial placement and subsequent transfers of interests in the Offer Shares shall be subject to normal selling restrictions for listed securities as may prevail in the Philippines from time to time.

Existing shareholders who own an equivalent of at least 10% of the Company's issued and outstanding Shares after the Offer are required under the PSE Listing Rules applicable to companies applying for listing on the PSE Main Board, not to sell, assign or otherwise dispose of their Shares for a minimum of 180 days after the Listing Date.

In addition, if there is any issuance or transfer of Common Shares (i.e., private placements, asset for shares swap or a similar transaction) or instruments which lead to issuance of Common Shares (i.e., convertible bonds, warrants or a similar instrument) done and fully paid for within 180 days prior to the start of the Offer, and the transaction price is lower than that of the Offer Price, all such Common Shares issued or transferred shall be subject to a lock-up period of at least 365 days from full payment of such Common Shares.

In addition to the lock-up requirement by the PSE, Lester C. Yu and Ralproperties, Inc. have agreed with the Joint Issue Managers, Joint Bookrunners and Joint Lead

**Selling and Transfer** 

Restrictions

Underwriters that they will not, without the prior written consent of the Joint Issue Managers, Joint Bookrunners and Joint Lead Underwriters, issue, offer, pledge, sell, contract to sell, pledge or otherwise dispose of (or publicly announce any such issuance, offer, sale or disposal of) any Common Shares or securities convertible or exchangeable into or exercisable for any Common Shares or warrants or other rights to purchase Common Shares or any security or financial product whose value is determined directly or indirectly by reference to the price of the underlying securities, including equity swaps, forward sales and options for a period of 180 days after the listing of the Common Shares.

Except for the issuance of the Offer Shares or shares for distribution by way of stock dividends and certain option grants and issuances under employee incentive schemes, the PSE is expected to require the Company, as a condition to the listing of the Shares, not to issue new shares in capital or grant any rights to or issue any securities convertible into or exchangeable for, or otherwise carrying rights to acquire or subscribe to, any shares in its capital or enter into any arrangement or agreement whereby any new shares or any such securities may be issued for a period of 180 days after the Listing Date.

See "Philippine Taxation" of the Final Prospectus dated 14 November 2019 for further information on the Philippine tax consequences of the purchase, ownership and disposal of the Offer Shares.

**Tax Considerations** 

Procedure for Application for the Offer

For PSE Trading Participants

Application forms and signature cards may be obtained from any of the Joint Issue Managers, Joint Bookrunners, and Joint Lead Underwriters, the Receiving Agent. Applicants shall complete the application form, indicating all pertinent information such as the applicant's name, address, taxpayer's identification number, citizenship and all other information as may be required in the application form. Applicants shall undertake to sign all documents and to do all necessary acts to enable them to be registered as holders of Offer Shares. Failure to complete the application form may result in the rejection of the application.

If the applicant is a corporation, partnership or trust account, the application must be accompanied by the following documents:

- a certified true copy of the Applicant's latest articles of incorporation and bylaws (or articles of partnership in the case of a partnership) and other constitutive documents (each as amended to date) duly certified by its corporate secretary (or managing partner in the case of a partnership),
- a certified true copy of the Applicant's SEC certificate of registration or certificate of filing amended articles of incorporation or by-laws, as the case may be, duly certified by its corporate secretary (or managing partner in the case of a partnership), and,
- a duly notarized corporate secretary's certificate (or certificate of the managing partner in the case of a partnership) setting forth the resolution of the applicant's board of directors or equivalent body authorizing the purchase of the Offer Shares indicated in the application, identifying the designated signatories authorized for the purpose, including his or her specimen signature, and certifying the percentage of the applicant's capital or capital

stock held by Philippine Nationals. Foreign corporate and institutional applicants who qualify as Eligible Investors, in addition to the documents listed above, are required to submit in quadruplicate, a representation and warranty stating that their purchase of the Offer Shares to which their application relates will not violate the laws of their jurisdictions of incorporation or organization, and that they are allowed, under such laws, to acquire, purchase and hold the Offer Shares.

- An application should be submitted in quadruplicate (four (4) copies, one (1) of which shall be returned to the applicant) and accompanied by the following documents (complete)
  - Duly accomplished Applications submitted in quadruplicate (4 copies), one (1) of which will be returned to the TP;
  - The required attachments as enumerated in the Applications;
  - two (2) specimen signature cards fully completed and signed by the applicant's designated signatories, and certified by its corporate secretary (or equivalent officer)
  - Four (4) hard copies of the Sales Report duly certified by the representative authorized of the TPs; and
  - A CD containing a soft copy of the accomplished Sales Report.

For Local Small Investors

With respect to the LSIs, applications to subscribe for the Offer Shares must be done online through PSE EASy. The system will generate a reference number and payment instruction. Application to subscribe for the Offer Shares must be settled within the Offer Period.

A list of branches of the PSE Trading Participants ("TPs") where LSI applicants may open trading accounts for the lodgment of the LSI applicant's LSI shares will be made available in the IPO Kiosks. The IPO Kiosks will be set up in the PSE's office in BGC and Paseo Center to provide information about the Group, details about the Offer, and instructions for subscribing through PSE EASy. An LSI Applicant should nominate in the Application the TP through which its shares will be lodged. Otherwise, the Application shall not be accepted.

In the event that an LSI Applicant does not have a TP, IPO Kiosks will provide brokerage application forms of the Joint Lead Underwriters affiliated brokers, BDO Nomura Securities, Inc. ("BDO Nomura") or First Metro Securities Brokerage Corporation ("FMSBC"). The LSI Applicant may open an account with BDO Nomura or FMSBC and nominate said entity as its endorsing TP by accomplishing an account opening form (downloadable from <a href="https://www.bdo.com.ph/bdonomura/home">https://www.bdo.com.ph/bdonomura/home</a> or <a href="https://www.bdo.com.ph/bdonomura/home">https://www.bdo.com.ph/bdonomura/home</a> or <a href="https://www.firstmetrosec.com.ph/fmsec/article/625-open-an-account">https://www.firstmetrosec.com.ph/fmsec/article/625-open-an-account</a> and submitting the same, together with any required attachments, to BDO Nomura or FMSBC prior to submission of the Application.

Note that LSI applications will be processed on a first-come, first-served basis; while final allocation of Offer Shares will be determined pursuant to allocation mechanics. This section should be read in conjunction with the Offer Implementing Guidelines which will be published on the PSE EDGE website.

Payment Terms for the PSE The purchase price must be paid in full in Philippine Pesos upon the submission of

Trading Participants	the duly completed and signed application form and signature card together with
	the requisite attachments. Payment for the Offer Shares shall be made either by: (i)
	a personal or corporate check drawn against an account with a BSP authorized bank
	at any of its branches located in Metro Manila, or (ii) a manager's or cashier's check
	issued by an authorized bank. All checks should be made payable to "Fruitas IPO",
	crossed "Payee's Account Only," and dated the same date as the application. The
	applications and the related payments will be received at any of the offices of the
	Underwriters. Check payments for the Offer Shares must be cleared on or before
	November 25, 2019.
	Applicants directly submitting their Application to a Joint Lead Underwriter may also
	remit navment for their Shares through the real-time gross settlement ("RTGS")

remit payment for their Shares through the real-time gross settlement ("RTGS") facility of the BSP or to a direct bank fund transfer for credit to the account of the Lead Underwriter to whom such Application was submitted. Applications and the related payments can be submitted to the Lead Underwriter at any of their respective offices.

Cash payments shall not be accepted.

Application forms are subject to confirmation by the Joint Lead Underwriters and Acceptance or Rejection of **Applications for the Offer** the final approval of the Company. The Company and the Joint Lead Underwriters reserve the right to accept, reject or scale down the number and amount of Offer Shares covered by any application. The Company and the Joint Issue Managers, Joint Bookrunners, and Joint Lead Underwriters have the right to reallocate available Offer Shares in the event that the Offer Shares are insufficient to satisfy the total applications received. The Offer Shares will be allotted in such a manner as the Company and the Joint Issue Managers, Joint Bookrunners, and Joint Lead Underwriters may, in their sole discretion, deem appropriate, subject to distribution guidelines of the PSE. Applications with checks dishonored upon first presentation and Application forms which do not comply with terms of the Offer will be automatically rejected. Notwithstanding the acceptance of any Application form, the actual subscription of the Offer Shares by the applicant will be effective only upon the listing of the Offer Shares at the PSE.

Refunds for the Offer In the event that the number of Offer Shares to be received by an applicant, as confirmed by the Joint Issue Managers, Joint Bookrunners, and Joint Lead Underwriters, is less than the number covered by its application, or if an application is rejected by the Company, then the Joint Issue Managers, Joint Bookrunners, and Joint Lead Underwriters shall refund, without interest, within five (5) banking days from the end of the Offer Period, all or a portion of the payment corresponding to the number of Offer Shares wholly or partially rejected. All refunds shall be made through the Receiving Agent with whom the applicant has filed the application, at the applicant's risk.

**Expected Timetable** The timetable of the Offer is expected to be as follows:

Book Building PeriodOct 28, 2019 - Nov 13, 2019Price setting dateNov 13, 2019Notice of final Offer Price to theNov 14, 2019

	Philippine SEC and PSE		
	Start of Offer Period for PSE Trading Participants and the general investing public	Nov 18, 2019	
	Submission of Firm Order and		
	Commitments by PSE Trading Participants	Nov 20, 2019	
	End of Offer Period for PSE Trading		
	Participants and the general investing public	Nov 22, 2019	
	Institutional Offer Settlement Date	Nov 27, 2019	
	Listing Date and Commencement of Trading on the PSE	Nov 29, 2019	
	The dates included above are subject to t	the approval of the PSE and the Philippine	
	SEC, market and other conditions, and may be changed at the discretion of t Company and the Joint Issue Managers, Joint Bookrunners, and Joint Le		
	Underwriters, subject to the approval of t		
Risks of Investing	Before making an investment decision, prospective investors should carefully consider the risks associated with an investment in the Offer Shares. Certain of these risks are discussed in the Final Prospectus dated 14 November 2019 and include risks relating to the Group's business, risks relating to the Philippines risks relating to the Offer and the Offer Shares, and risks relating to certain statistical		
	information in this Prospectus.		

Certified True and Correct:

By:



# How to Create a PSE EASy Account

1. Access PSE EASy through <a href="https://easy.pse.com.ph">https://easy.pse.com.ph</a>



2. Click the "REGISTER" button. Please note that only investors that have trading accounts with PSE Trading Participants will be allowed to proceed with the PSE EASy registration or account creation.



3. Select the investor type (individual or corporate) and the Trading Participant.

Register		
With Trading Account *		
Yes No		
Investor Type *		
Select Investor Type		
Select Investor Type		
Individual		
Corporate		
Register		(8)
With Trading Account *		
● Yes © Np		
investor type *	Tending Participant *	
Imbothal	- Select	B
ssemene*	AVA Southeast Equilies, Inc. AP Socurtae, Inc.	1
Re-Galfrin Password *	Armetrong Securities and Ballon Securities, Inc. BPT Securities Corporation	÷.
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4. Key in your details and attach your photo. Please make sure that your details are correct especially your Tax Identification Number (TIN).

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jobelachut@email.com	The access to and use, in any way, of PSE EABy shall be governed by these terms and conditions. Please read these terms and conditions		
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6. Click the "Save" button.

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- 7. Verify your account by clicking the link sent to your email.
- 8. Wait for your selected trading participant to approve your PSE EASy registration.

# Subscribing to IPOs via PSE EASy

1. Log in to PSE EASy by accessing <a href="https://easy.pse.com.ph">https://easy.pse.com.ph</a>



2. Select the desired IPO under the Active Event table in the Home Page.

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# FRUITAS HOLDINGS, INC. INITIAL PUBLIC OFFERING RCBC BILLS PAYMENT GUIDELINES

Processing of Fruitas IPO payments shall be accepted **over the counter by all branches** for the account of **RCBC Trust and Investments Group**, as Receiving Agent for the Fruitas IPO, <u>only</u> through the <u>RCBC Bills Payment system</u> <u>beginning November 18, 2019 until November 22, 2019 only</u>.

1. The branches shall require from the LSI/ IPO Subscriber the following:

- a. A duly accomplished **RCBC Bills Collection Slip** (see attached sample);
- b. The acceptable Biller Name <u>"RCBC Trust and Investments Group (RTIG00)"</u> shall be indicated on the RCBC Bills Collection Slip (See samples attached).
- c. The LSI/IPO Subscriber shall be required to indicate the following additional information in the RCBC Bills Collection Slip under the Other Payment Information.
  - PSE Reference Number
  - Name of Issue
  - Name of Local Small Investor (LSI) or the IPO subscriber
  - Bank Name (of the check payment)
  - Check No.

NOTE: LSI/IPO Subscribers are requested to please write legibly and ensure that the correct PSE Reference Number is indicated in the Bills Collection Slip. Should the RCBC bills payment system reject the PSE Reference Number per the Bills Collection Slip, the Teller shall request the copy of either (a) the email from the PSE to the client or (b) the printed payment instructions from the PSE Easy in order to validate the correct PSE Reference Number. In the absence of the supporting documents from the PSE or if the reference number is still not being accepted by the system, the Branches shall advise the IPO subscriber to contact TIG personnel listed below.

2. The acceptable modes of payment shall be any of the following:

a. Cash & Debit to Account (supported by a debit authority signed by the client, which must be signature verified)

b. Checks (Local Check, Cashier's Check or Manager's Check) issued in favor of:

i. Acceptable Check Payees Names for the Fruitas IPO:

- Fruitas IPO
- Fruit IPO
- FHI IPO
- Fruitas Holdings, Inc. IPO
- Fruitas Holdings IPO

ii. The RCBC Branches shall **NOT** accept any of the following checks:

- Second Endorsed
- Post-dated
- Stale-dated
- Checks drawn on banks not covered by Philippine Clearing House Corporation (PCHC) or Bangko Sentral ng Pilipinas (BSP) regional clearing facilities.

- Checks with alterations or any other form of check technicalities based on existing guidelines.
- iii. Acceptance of "Other Bank" check payments on the last day of the payment period (22 November 2019) shall only be until the branch's established cut-off period.

NOTE: Payment to the branches after the offer period shall no longer be accepted. Branches shall advise would be IPO subscribers that the offer period is already over and that they no longer accept payments for Fruitas IPO. These IPO subscribers may be referred to the contact people from RCBC TIG, as listed below.

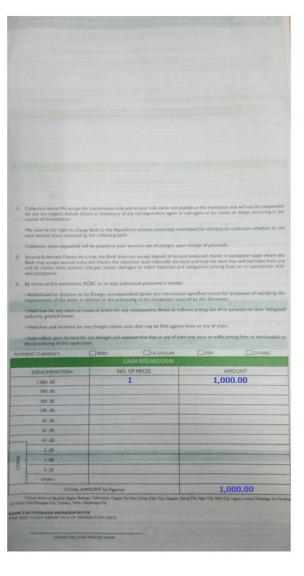
For queries, you may contact the following:

# **RCBC Trust & Investment Group**

- a.) Ryan Roy W. Sinaon 8894-9000 local 1278, rwsinaon@rcbc.com
- b.) Justine Kim C. Marte 8894-9000 local 1252, jcmarte@rcbc.com
- c.) Paolo Luis B. Intengan- 8894-9000 local 3006, pbintengan@rcbc.com
- d.) Jacqueline L. Naguit 8894-9000 local 9014, ilnaguit@rcbc.com

# **BILLS PAYMENT FORM SAMPLE- Cash Payment**

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Name of Issu		FRUITAS IPO			
Contact Num	ber:	0912-3	456789		
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# **BILLS PAYMENT FORM - Check Payment**

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# PHILIPPINE STOCK EXCHANGE, INC. ACTIVE TRADING PARTICIPANTS PUBLIC DIRECTORY AS OF NOVEMBER 8, 2019

## A & A SECURITIES, INC.

Nominee: Jonathan Chan Assoc. Person: Zhainee Rose Sunico Go Address: Suite 1906 Security Bank Centre, 6776 Ayala Ave., Makati City Contact No: 8891-1008 to 10 Email: aasec@pldtdsl.net Website: aasecuritiesinc.psetradex.ph

# AAA SOUTHEAST EQUITIES, INC.

Nominee: D. Alfred A. Cabangon Assoc. Person: Rose P. Meriado Address: Unit 1511 Tower One & Exchange Plaza Ayala Avenue, Makati City Contact No: 8403-2927 (Telefax) Email: support@aaa-equities.com.ph Website: www.aaa-equities.com.ph

## AP SECURITIES, INCORPORATED

Nominee: Wilma C. Crisostomo Assoc. Person: Ma. Luisa E. Miranda, Abigail C. Lorica Address: 20/F The Peak Tower, 107 L.P. Leviste St., Salcedo Village, Makati City Contact No: 8848-2915 Email: angping@angping.com.ph Website: www.apsecuritiesinc.com.ph

#### ARMSTRONG SECURITIES, INC.

Nominee: Tony O. King Assoc. Person: Nilo C. Sampayo Address: 20th Floor, South Tower, BDO Corporate Center, 7899 Makati Avenue, Makati City Contact No: 8878-4564; 8840-7000 Website: www.armstrongpacific.com/ experiences/asi.htm

## ASIASEC EQUITIES, INC.

Nominee: Gideon G. Sison Assoc. Person: Arlene S. Edades Address: 8th Floor Chatham House 116 Valero corner V.A Rufino Streets, Salcedo Village, Makati City Contact No: 8845-3421 to 25; 8845-3431 Email: info@asiasecequities.com Website: www.asiasecequities.com

#### ASTRA SECURITIES CORPORATION

ASTRA SECONTILES CONTINUES CONTINUES Nominee: Benito B. H. Ang Assoc. Person: Vivian T. Cabeguin Address: Units 1204-1205 Tower One & Exchange Plaza, Ayala Avenue corner Paseo de Roxas, Makati City Contact No: 8448-6421 to 23; 8856-2177 to 78 Email: astrasecurities @gmail.com Website: astraseconline.psetradex.ph/

#### **BDO NOMURA SECURITIES, INC.**

Nominee: Eduardo V. Francisco Assoc. Person: Connie M. Lozada Address: 17<sup>th</sup> Floor, BDO Equitable Tower 8751 Paseo de Roxas Makati City Contact No: 8688-1200 Email: bnsupport@bdonomura.com.ph Website: http://bdo.com.ph/bdonomura

# **BDO SECURITIES CORPORATION**

Nominee: Lazaro Jerome Guevarra Assoc. Person: Nilo C. Sampayo Address: 20/F South Tower, BDO Corporate Center, 7899 Makati Avenue, Makati City Contact No: 8878-4564; 8878-4074; 8840-7000 Website: www.bdo.com.ph/business/ investment-banking/about-us

# MAKATI

## BPI SECURITIES CORPORATION

Nominee-Applicant: John Kennard T. Fajardo Assoc. Person: Address: 11F, Ayala North Exchange Tower 1, 6796 Ayala Avenue corner Salcedo Street, Legaspi Village, Makati City Contact No: 8246-5555 Email: bpitrade@bpi.com.ph Website: www.bpitrade.com

#### CHINA BANK SECURITIES CORPORATION (Formerly: ATC SECURITIES, INC.)

Nominee: Marisol M. Teodoro Assoc. Person: Kristina S. Wy-Cacayan Address: 28<sup>th</sup> Floor, BDO Equitable Tower, 8751 Paseo de Roxas, Bel-Air, Makati City Contact No: 8885-5839 Email: cbsec@chinabank.ph Website: http://www.chinabank.ph/about\_china\_bank.aspx

## **CLSA PHILIPPINES, INC.**

Nominee: Ma. Martha De Dios Assoc. Person: Concepcion E. Adalem Address: 19F The Enterprise Center, 6766 Ayala Ave., corner Paseo de Roxas, Makati City Contact No: 8860-4000 Website: www.clsa.com

#### COHERCO SECURITIES, INC.

Nominee: Wilfred T. Co Assoc. Person: Desiree Jane P. Tanyag Address: 8/F Coherco Center, 114 Benavidez St. Legaspi Village, Makati City Contact No: 8376-6116; 8818-7736 Email: info@coherco.ph Website: www.coherco.ph

#### CREDIT SUISSE SECURITIES (PHILIPPINES) INC

Nominee: Joselito C. Vicencio, Jr. Assoc. Person: Christine Cherish M. Dizon Address: 19/F Tower II The Enterprise Center, Ayala Avenue cor. Paseo de Roxas, Makati City Contact No: 8858-7700 Email: creditsuisse. securitiesph@credit-suisse.com Website: https://www.credit-suisse.com/ph

#### CUALOPING SECURITIES CORPORATION Nominee: Simeon S. Cua

Asoc. Person: Janet Presquito Address: Unit 061 Level 3, Ayala Malls Circuit, Hippodromo Street, Circuit Makati, Brgy. Carmona, Makati City Contact No: 7750-7270 Email: cualopingseccorp@yahoo.com Website: www.cualopingsec.com

## DBP-DAIWA CAPITAL MARKETS

PHILIPPINES, INC. Nominee: Kenji Nakanishi Associated Person: Vicente T. Oro Address: 18F Citibank Tower, 8741 Paseo de Roxas, Makati City Contact No: 8737-3000 Email: admin@dbpdaiwacm.com.ph Website: www.dbpdaiwacm.com.ph

#### DEUTSCHE REGIS PARTNERS, INC. Nominee: Emmanuel O. Bautista

Nominee: Emimanuel O. Battista Associated Person: Mark Anthony P. Salvador Address: 23/F Tower One & Exchange Plaza, Ayala Avenue Cor. Paseo de Roxas, Makati City Contact No: 8894-6600 Website: www.db.com/philippines/index.html

## **DIVERSIFIED SECURITIES, INC.**

Nominee: Ramon C. Garcia Jr. Associated Person: Charina G. Garcia Address: 5F PDCP Bank Centre, Herrera, corner LP Leviste St., Salcedo Village, Barangay Bel-Air, Makati City Contact No: 8892-2890 Website: www.diversifiedsecinc.com

#### EAST WEST CAPITAL CORPORATION

Nominee: Edilberto B. Bravo Associated Person: Carlos M. Caringal Address: 3/F U-Bix Building, 1344 Angono Street, Barangay Poblacion Makati City Contact No: 8897-7124

## EQUITIWORLD SECURITIES, INC.

Nominee: Antonio A. Lopa Associated Person: Benjamin D. Inductivo, Jr. Address: Suites 807 to 809 Tower One & Exchange Plaza, Ayala Avenue corner Paseo de Roxas, Makati City Contact No: 8848-5401 to 06 Email: eqworld\_87@yahoo.com

# EVERGREEN STOCK BROKERAGE & SECURITIES, INC.

Nominee: Judy Chai Gaisano Associated Person: Genlyn H. Gamboa; Ma. Evelyn T. Marapao Address: Room 606 to 607 Tower One & Exchange Plaza, Ayala Avenue corner Paseo de Roxas, Makati City Contact No: 8891-9451 to 56 Email: evergreensecurities@yahoo.com Website: www.evergreen-securities.net

#### F. YAP SECURITIES, INC.

Nominee: Christine Karen U. Yap Associated Person: Pacita K. Yap Address: 17F Lepanto Building, 8747 Paseo de Roxas, Makati City Contact No: 8856-7680 Email: info@fyapsecurities.com Website: https://fyapsecurities.com/

# FIDELITY SECURITIES, INC.

Nominee: Ben C. Tiu Associated Person: Barbara April C. Tiu Address: 2F JTKC Centre 2155 Pasong Tamo St., Makati City Contact No: 8818-6774, 8812-6268 Email: fidelitysecinc@yahoo.com info@tidelitysecinc.com Website: http://fidelitysecinc.com

# FIRST INTEGRATED CAPITAL SECURITIES, INC.

Nominee: Manuel M. Mañalac, Jr. Associated Person: Ma. Erlinda M. Manalac Address: Units 1211-1212 Tower One & Exchange Plaza, Ayala Avenue corner Paseo de Roxas, Makati City Contact No: 8891-9418 to 19 Email: admin@incapsecurities.com Website: http://www.fincapsecurities.net

# FIRST METRO SECURITIES BROKERAGE CORPORATION

Nominee: Gonzalo G. Ordoñez Associated Person: Jonathan T. Tabac; Ma. Theresa I. Abraham Address: 18/F PSBank Center, 777 Paseo De Roxas Cor. Sedeño St., Makati City Contact No: 8859-0600 Email: customerservice @firstmetrosec.com.ph

Website: https://www.firstmetrosec.ph/

## **GOLDEN TOWER SECURITIES &** HOLDINGS, INC.

Nominee: Kenneth S. Lao Associated Person: Marjorie M. Pamor Address: 4B Vernida I Condominium. 120 Amorsolo St., Legaspi Village, Makati City Contact No: 8813-2839; 8892-1316 g\_towersec@yahoo.com http://gtowersec.com/ Email: Wehsite

# **GUILD SECURITIES, INC.**

Nominee: Antonio B. Alvarez Associated Person: Melvin Ocampo Vergara; Ranulfo Lomocso, Jr. Address: 1215 Tower One & Exchange Plaza, Address. 1215 Tower One & Exchange Piaza, Ayala Avenue corner Paseo de Roxas, Makati City Contact No: 8891-9234 to 37 Email: help.desk@guildsec.com Website: www.guildsec.com

# IGC SECURITIES, INC. Nominee: Ismael G. Cruz

Associated Person: Peter Raymond C. Lee Address: Suite 1006, Tower One & Exchange Plaza, Ayala Avenue corner Paseo de Roxas, Makati City Contact No: 8891-9193 igcsec@pldtdsl.net Email:

## INTRA-INVEST SECURITIES, INC.

Nominee: Jose Ma. A. De Leon Associated Person: R. John Christopher J. Salom 11 Floor Act Tower, 135 Sen. Gil Puyat Avenue, Address: Makati City Contact No: 8813-8293 intrainvest\_secinc.@yahoo.com Email: Website: http://intrainvestsec.com

## INVESTORS SECURITIES, INC.

Nominee: Edward C. Go Associated Person: Evangeline E. Taneo Address: Unit 604 – 605 Tower One & Exchange Plaza, Ayala Avenue corner Paseo de Roxas, Makati Citv Contact No: 8848-7032 to 33 support@investorsonline.ph Email<sup>.</sup> Website: https://investorsonline.psetradex.ph

#### J. P. MORGAN SECURITIES PHILIPPINES,

INC. Nominee: Milagros Cecilia D. Suarez Associated Person: Irene L. Garcia Address: 30/F Zuellig Bldg., Makati Avenue cor. Paseo de Roxas, Makati City Contact No: 8575-1199 www.jpmorgan.com Website<sup>.</sup>

#### JAKA SECURITIES CORPORATION

Nominee: Katrina C. Ponce-Enrile Associated Person: Arturo L. Sayson Address: Unit 814 Tower One & Exchange Plaza, Ayala Avenue corner Paseo de Roxas, Makati City Contact No: 8848-7122 to 24 jakasec@yahoo.com Email: Website http://www.jakagroup.com/

## LARRGO SECURITIES CO., INC.

Nominee: Ma. Asuncion L. Uichico			
Associated I	Person: Ma. Isabel L. Barandiaran		
Address:	Room 202 Rufino Bldg., Ayala Ave.		
	corner V.A. Rufino, Makati City		
Contact No:	8810-1183		
Email:	larrgosec@yahoo.com		

#### LOPEZ, LOCSIN, LEDESMA & CO., INC.

Nominee-Applicant: Cesar L. Picazo Associated Person: Ma. Cristina L. Picazo 5<sup>th</sup> Floor, Optima Building., 221 Salcedo St., Legaspi Village, Makati Address: City Contact No: 8895-7310 lopezlocsinledesma@yahoo.com Email: Website: https://lopezlocsinledesma.wordpress.com

# LUYS SECURITIES CO., INC.

Nominee: Enrique T. Luy Associated Person: Salvador Valentos, Jr. 28th Floor, LKG Tower, 6801 Ayala Avenue, Makati City Address: Contact No: 8884-1271 to 85; 8884-1391 luvs securities@vahoo.com Email:

Website: http://luysecurities.com/

#### MACQUARIE CAPITAL SECURITIES (PHILIPPINES), INC.

Nominee: Paulo C. Rojas Associated Person: Barney B. Aguilar Address: 22nd Floor, 6750 Office Tower, Ayala Avenue, Makati City Contact No: 857-0888 www.macquarie.com Website:

#### MANDARIN SECURITIES CORPORATION

Nominee: Charles H. Shih Associated Person: Devina M. Garcia Address: 28th Floor LKG Tower, 6801 Ayala Avenue, Makati City Contact No: 8884-1271; 8884-1391 info@mandarinsecurities.com http://mandarinsecurities.com/ Email: Website:

#### MAYBANK ATR KIM ENG SECURITIES, INC.

Nominee: Alexander Ludwig L. Dauz Associated Person: Perfecto S. Litap, Jr. Address: 17th Floor, Tower One & Exchange Plaza Ayala Avenue corner Paseo de Roxas, Makati City Contact No: 8849-8888 Website: www.mayba www.maybank-atrke.com

#### PAN ASIA SECURITIES CORPORATION

Nominee: Lucio K. Tan, Jr. Associated Person: Arlyn J. Gallos Address: Unit 910 Tower One & Exchange Plaza, Ayala Avenue corner Paseo de Roxas, Makati City Contact No: 8848-5153; 8891-9171 Email: panasec218@yahoo.com

# PAPA SECURITIES CORPORATION

Nominee: Myron Timothy P. Papa Associated Person: Myrna M. Hermosilla 6th Floor S & L Building Dela Rosa Street corner Esteban St. Legaspi Address: Village, Makati City Contact No: 8817-8454; 8817-8433 Email: hr@papasec.com.ph Website: www.papasecurities.com

# PHILIPPINE EQUITY PARTNERS, INC.

Nominee: Lorenzo Andres T. Roxas Associated Person: Ronald Y. Hermogenes 4th Floor, 110 Legazpi Street, Legaspi Village, Makati City Address: Contact No: 8640-6700 info@pep.com.ph www.pep.com.ph Email: Website:

#### R. COYIUTO SECURITIES, INC.

R. COTIOTO SECONTINE, INC. Nominee: Robert Coyluto, Jr. Associated Person: Juvy Rose H. Ong Address: 5/F Corinthian Plaza, 121 Paseo de Roxas, Legaspi Village, Makati City Contact No: 8811-3064 to 66; 8840-5377 to 80 Email: r\_coyiutosec@yahoo.com.ph

# R. S. LIM & CO., INC.

Nominee: Aleiandro T. Yu Associated Person: Ma. Roma Domingo 1509 Galvani Street, San Isidro, Makati City Address: Contact No: 8844-7235; 8844-2245 Email: rslimcoinc@yahoo.com; rslimcoinc @gmail.com Website: http://rslimco.com/

## RCBC SECURITIES, INC.

Nominee: Raul M. Leopando Associated Person: Sundee B. Velasco 21<sup>st</sup> Floor, Tower 2, RCBC Plaza, 6819 Ayala Avenue, Makati City Address: Contact No: 8894-9000 loc. 1681 Website: www.rcbcsec.com

#### RTG & CO., INC.

Nominee: Ma. Victoria G. Guingona Associated Person: Mariano G. Cubacub Unit 602 Tower One & Exchange Address: Plaza, Ayala Avenue corner Paseo de Roxas, Makati City Contact No: 8891-9480 to 84 Email: rtg\_sec@yahoo.com.ph http://rtgsec.com/ Website.

## SARANGANI SECURITIES, INC.

Nominee: Arthur W. Antonino Associated Person: Mary Caroline C. Sison; Jasmin S. Garrido Unit 2 D1 Vernida I Condominium, Address: 120 Amorsolo St., Legaspi Village, Makati City Contact No: 8817-5806; 8840-4504 Email:

sarangani95@yahoo.com http://www.sarsecph.com/ Website:

## SB EQUITIES, INC.

Nominee: Eduardo M. Olbes Associated Person: Ma. Lawryn De Leon Deza Address: 18<sup>th</sup> Floor, Security Bank Centre, 6776 Ayala Avenue, Makati City Contact No: 8867-6788 loc 8452 sbequities@securitybank.com.ph Email: Website: www.securitybank.com/subsidiaries/ sb-equities-inc/

# SECURITIES SPECIALISTS, INC.

Nominee: Diosdado Macapagal Árroyo Associated Person: Joy Hillevi C. Sanchez 8<sup>th</sup> Floor, LTA Building 118 Perea Street, Legaspi Village, Makati City Address: Contact No: 8812-5905 Email: securities.specialists@gmail.com Website: http://ssionline.com.ph/

#### SUPREME STOCKBROKERS, INC.

Nominee: Cindy B. Cayanan Associated Person: Julieta Q. Tagorda Address: Unit G Garden Level Corinthian Plaza, Paseo de Roxas corner Legaspi St., Makati City Contact No: 7576-4384

## TRI-STATE SECURITIES, INC.

Nominee: Gregorio T. Chan Associated Person: Melanie O. Madelo Unit 1007, 10<sup>th</sup> Floor, Tower One & Exchange Plaza, Ayala Avenue corner Paseo de Roxas, Makati City Address: Contact No: 8848-5044 or 46

#### TRITON SECURITIES CORPORATION

Nominee: Eduardo Luis T.Luy Associated Person: Adrelin T. Dulaca Address: 26th Floor, LKG Tower 6801, Ayala Avenue, Makati City Contact No: 8884-2081 to 85 Email: tsc136@yahoo.com Email:

#### **UBS SECURITIES PHILIPPINES, INC.**

Nominee: Robrina L. Go Associated Person: Christian Carl P. Diaz 19th Floor, Tower One & Exchange Address: Plaza, Ayala Avenue corner Paseo de Roxas, Makati City Contact No: 8784-8888 Website: https://www.ubs.com/ph/en.html

### UCPB SECURITIES, INC.

Nominee: Mavis C. Camagay Associated Person: Sylves Castronuevo Address: 7th Floor, UCPB Building Makati Avenue, Makati City Contact No: 8811-9971 cocosec@ucpb.com Email: Website: https://www.ucpbsec.com/

## UNICAPITAL SECURITIES, INC.

Nominee: Ma. Concepcion Y. Fernandez Associated Person: Nelson V. Honrubia 3rd Floor, Majalco Building, Benavidez Address: corner Trasierra Streets Legaspi Village, Makati City Contact No: 8892-0991 utrade@unicapital-inc.com Email: Website: www.utradeph.com

#### **UOB-KAY HIAN SECURITIES**

(PHILIPPINES), INC. Nominee: Tan Check Teck Associated Person: Milagros C. San Jose Address: Unit 1902-A, Ayala Avenue corner Makati Avenue, Makati City Contact No: 8887-7972 Website<sup>.</sup> www.uobkayhian.com

### UPCC SECURITIES CORPORATION

Nominee: William Carlos Uy Associated Person: Jeanette C. Buena Address: Unit 1202 Tower One & Exchange Plaza, Ayala Avenue corner Paseo de Roxas, Makati City Contact No: 8892-1174 upccsecurities@gmail.com Email:

#### VENTURE SECURITIES, INC.

Nominee: Eusebio Tanco Associated Person: Adora M. Aguilar

ANSALDO, GODINEZ & CO., INC.

Assoc. Person: Marivelle U. Gonzales

Address: 340 E.T. Yuchengco St., Manila Contact No: 8242-5124

agcinc59@yahoo.com

http://www.ansaldogodinez.com/

Rm. 301-305 Downtown Center Bldg., 516 Quintin Paredes Street,

benjamincoca168@yahoo.com.ph

http://benjamincocaandco.wix.com/ beniamincocaandcoinc

http://bernadsec.github.io/bernadsec/

1701 Tytana Plaza Bldg., Oriente St., Binondo, Manila

Nominee: Kenneth S. Godinez

BENJAMIN CO CA & CO., INC.

Binondo, Manila Contact No: 8241-1261; 8241-1345

Assoc. Person: Grace Catherine Wong Address: 1033, 3rd flr. M.H. Del Pilar St,

Contact No: 8524-5186; 8524-5326; 8524-5267 Email: bernadsec@yahoo.com.ph

Aomines: Ernesto Chua Chiaco Associated Person: Evangeline K. Chua Chiaco Address: 113 Rentas Street, Binondo Manila Contact No: 8242-5145; 8241-9293

eccsi@yahoo.com

EASTERN SECURITIES DEVELOPMENT

Associated Person: Ma. Wincel D. Chang

eastern@eastern-sec.com

www.eastern-sec.com

Associated Person: Maria Carmelita D. Torio

H.E BENNETT SECURITIES, INC.

Nominee: Joel T. Dela Peña

Ermita Manila

E. CHUA CHIACO SECURITIES, INC.

Nominee: Benjamin Co Ca Assoc. Person: Gilda Y. Co

BERNAD SECURITIES, INC.

Nominee: Elphege Wong

Email

Website:

Address:

Email:

Website:

Website:

Email:

Address:

Email<sup>.</sup>

Website:

CORPORATION

Nominee: Marian Peña

Contact No: 8242-4006

Address: 8th Floor, STI Holdings Center, 6764 Ayala Avenue Makati City Contact No: 8848-6505

info@venturesec.com Email. Website http://venturesecinc.com/

## WESTLINK GLOBAL EQUITIES, INC.

Nominee: Rafael O. Muñoz Associated Person: May Catherine Kabigting Unit 615 Tower One & Exchange Plaza, Ayala Avenue corner Paseo de Address: Roxas, Makati City

## MANILA

Unit 1704 World Trade Exchange Address: Bldg., 215 Juan Luna St., Binondo Manila Contact No: 8241-6284; 8241-6458 Email<sup>.</sup> hebennettsec@yahoo.com.ph https://hebennett.psetradex.ph Website:

JSG SECURITIES, INC.

Nominee: Ricky C. Go Associated Person: Stephanie S. Go Address: 4/F A & T Building, 244 Escolta, Manila Contact No: 8242-9380 jsgsecurities @gmail.com Email: Website www.isasecurities.com

# KING'S POWER SECURITIES, INC.

Nominee: Carlos J. Ching Associated Person: Kimberly Cheng Chan Address: Room 1602 Federal Tower Dasmariñas St., Binondo Manila Contact No: 8242-3048 to 49; 8242-3055 Email: kings\_389@yahoo.com.ph Website: http://www.kingspowersecurities.com/

#### LITONJUA SECURITIES, INC.

Nominee: Eduardo V. Li, Inioniua, Jr. Associated Person: Volanda R. Cruz Address: 2<sup>nd</sup> Floor, Ditz Building, 444 T.M. Kalaw St., Ermita, Manila Contact No: 8521-1951 to 53 Email: maileddie @litonjua.com

#### MOUNT PEAK SECURITIES, INC.

Nominee: Wilster Gaweco Associated Person: Marie Stephanie Gaweco CK Bldg. 748 Juan Luna St., Binondo, Manila Address: Contact No: 8241-7990 info@mountpeak.com Email: Website: www.mountpeak.com

#### NEW WORLD SECURITIES CO., INC.

Nominee: Joan Chai Chu Associated Person: Lily C. Ko Unit 2608 World Trade Exchange Address: Building, 215 Juan Luna St., Binondo, Manila Contact No: 8242-1759: 8242-1767

Contact No: 8848-6231 Email: Website: wgeirsc@ymail.com www.waei.com.ph

## YAO & ZIALCITA, INC.

Nominee: Carmelita C. Yao Associated Person: Elena C. Ong Address: RD-D Vernida I Condominium 120 Amorsolo St., Legaspi Village, Makati City Contact No: 883-3496 yaozialcita @yahoo.com Email:

newworld211@yahoo.com Email: Website: http://www.newworldsec.com

#### PHIL-PROGRESS SECURITIES CORPORATION Nominee: Enrique Raymond I. Yap Associated Person: Richelle Mora Room 110, PPL Building U.N Avenue Address. corner San Marcelino St. Manila

Contact No: 8526-4207 phil\_progress@yahoo.com.ph Email: Website: http://www.philprogress.com/

#### QUALITY INVESTMENTS & SECURITIES CORP. Nominee: Benjamin Y. Cu

Associated Person: Ma. Lourdes G. Yap Suite 1602 Tytana Plaza Bldg., 611 Oriente St., Binondo, Manila Address: Contact No: 8241-0072; 8241-0547 Email: qualsec.broker@yahoo.com Website: http://qualsec.wix.com/broker

#### R. NUBLA SECURITIES, INC.

Nominee: Ralph Nubla, Jr. Associated Person: Nellie S. Go Address: Room 405 Co Ban Kiat Building II, 231 Juan Luna St., Binondo, Manila Contact No: 8242-1595 to 96 nublasec@yahoo.com Email: Website<sup>.</sup> http://nublasecurities.com/

## TANSENGCO & COMPANY, INC.

 
 TANSENGCO & COMPANY, INC.

 Nominee: Francisco O. Tansengco

 Associated Person: Raymond C. Tansengco

 Address:
 U2308 World Trade Exchange Bldg., 215 Juan Luna St., Binondo, Manila
 Contact No: 8241-7155; 8241-6887 Email: tansengco251@yahoo.com http://tansengco.github.io/tansengcosec/ Website:

# TRANS-ASIA SECURITIES, INC.

Nominee: Eugene U. Ong Associated Person: Christina Y. Dam Room 601-S State Centre, Address: 333 Juan Luna St. Binondo Manila Contact No: 8242-2823 Email: transasia\_securities@ymail.com Website: http://transasiasecuritie.wix.com/business-consultin-r

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# MANDALUYONG

#### ALAKOR SECURITIES CORPORATION

Nominee: Victor V. Benavidez Assoc. Person: Cecilia B. Guevarra Address: 5/F Quad Alpha Centrum, 125 Pioneer Street, Mandaluyong City Contact No: 8631-8173; 8637-4496 Email: alakorseccorp @yahoo.com

# BA SECURITIES, INC.

Nominee: Francis C. Chua Assoc. Person: Pepito Alcaraz Address: Suite 401-403 CLMC Bldg., 259-269 Edsa, Greenhills, Mandaluyong City Contact No: 8727-5374 Email: settlement@basecuritiesinc.com.ph Website: baseconline.psetradex.ph

#### BELSON SECURITIES, INC.

Nominee: Emmanuel G. Lim Assoc. Person: Reynaldo C. Gregorio Address: 4/F, Belson House 271 EDSA, Mandaluyong City Contact No: 8724-7586 to 89 Email: belsonsecurities @yahoo.com Website: www.belsonsecurities.com

## EAGLE EQUITIES, INC.

Nominee: Joseph Y. Řoxas Associated Person: Crispin T. Mantile Address: 779 Harvard St., Wack-Wack Village, Mandaluyong City Contact No: 8724-1584; 8725-2777 Email: eagle\_equities@yahoo.com.ph Website: http://eagle-equities.net/

# PASAY

# IMPERIAL, DE GUZMAN, ABALOS & CO., INC.

Nominee: Diosdado B. Yumul Associated Person: Geronimo S. Medrano Address: Ground Floor, Edsa Central Square, Shaw Blvd., Mandaluyong City Contact No: 8633-2686; 8636-4665; 8638-8452 Email: imperdga@yahoo.com Websitie: www.idgaci.com.ph

#### WONG SECURITIES CORPORATION

Nominee: Eden Y. Wong Associated Person: Jessie Wong; Cynthia Aguilar Address: 960 Ideal St., Mandaluyong City Metro Manila Contact No: 8727-6317 Email: wongsecuritiesonline @yahoo.com Website: www.wongsecurities.wix.com/wongsec

#### PNB SECURITIES, INC.

Nominee: Manuel Antonio G. Lisbona Associated Person: Cynthia S. Cobarrubias Address: 3<sup>rd</sup> Floor, PNB Financial Center, Diosdado Macapagal Ave., Pasay City Contact No: 8526-3510; 8526-3678; 8891-9849 Email: phbsitrade @pnb.com.ph Website: http://www.pnb.com.ph/pnbsecurities

## ABACUS SECURITIES CORPORATION

Nominee: Paulino S. Soo Assoc. Person: Sheila Marie C. Aguilar, Ma. Araceli D. Pono Address: Unit 2904-A East Tower Philippine Stock Exchange Centre, Exchange Road, Ortigas Center, Pasig Clty Contact No: 8667-8900 Email: customerservice@abacus-sec.com Website: www.abacus-sec.com

#### ALPHA SECURITIES CORPORATION

Nominee: Jonathan Joseph S. Kui Assoc. Person: Analyn V. Icaranom Address: Unit 3003, 30th Floor One Corporate Center Bldg. J. Vargas St. corner Meralco Ave. Ortigas Center Pasig City Contact No: 8477-9959: 8654-6806 to 07 Email: alphasec@pldtdsl.net Mtbs://alpha.psetradex.px

## AURORA SECURITIES, INC.

Nominee: Emmanuel Edward C. Co Assoc. Person: Jeanita G. Valenzuela; Ma. Victoria Cilette Liboro Co; Sheryl P. Hanapin Address: U2405-A West Tower Philippine Stock Exchange Center, Pasig City Contact No: 8634-8321 to 23 Email: ausec167@gmail.com Websitie: www.ausecinc.com

# CAMPOS, LANUZA & CO., INC.

Nominee: Gerardo O. Lanuza Jr. Assoc. Person: Teresita Y. Del Prado Address: Unit 2003-B Philippine Stock Exchange Center East Tower, Exchange Road, Ortigas Center, Pasig City Contact No: 8634-6881 Email: camposlanuza@yahoo.com Website: www.camposlanuza.com

#### COL FINANCIAL GROUP, INC.

Nominee: Conrado F. Bate Assoc. Person: Sharon T. Lim Address: 2403-B East Tower, Philippine Stock Exchange Centre, Exchange Road, Ortigas Center, Pasig City Contact No: 8651-5888 Email: helpdesk@colfinancial.com Website: www.colfinancial.com

# PASIG

## CTS GLOBAL EQUITY GROUP, INC. (Formerly: CITISECURITIES, INC.)

Nominee: Edward K. Lee Assoc. Person: Juan Carlos G. Aquino; Lorena E. Velarde Address: Unit 2701-B East Tower Philippine Stock Exchange Centre, Exchange Road, Ortigas Center, Pasig City Contact No: 8635-5735 Email: compliance @citisec.com Website: http://www.ctsglobalgroup.com

#### DAVID GO SECURITIES CORPORATION Nominee: David C. Go

Associated Person: Eleanor C. Go Address: 2702D East Tower, Philippine Stock Exchange Centre, Exchange Road, Ortigas Center, Pasig City Contact No: 8650-6588 to 89 Email: dgosec@yahoo.com Website: www.davidoosecurities.com

#### G.D. TAN & CO., INC.

Nominee: Gilbert Tan Associated Person: Thelma R. Uy and James Gregory Tieng Address: 2203A Philippine Stock Exchange Centre, Exchange Road, Ortigas Center, Pasig City Contact No: 8637-6253; 837-6256 Email: gdtaninc@yahoo.com Website: http://gdtan.co/

## GOLDSTAR SECURITIES, INC.

Nominee: Joseph L. Mancilla J<sup>r</sup>. Associated Person: Address: 2201-B East Tower, PSE Centre, Exchange Road, Ortigas Center, Pasig City Contact No: 8636-0197 to 99 Email: goldstarsecurities@gmail.com Website: www.goldstarsecurities.com

#### HDI SECURITIES, INC.

Nominee: Kim Teck Chia Associated Person: May Magistrado Address: Unit 2305A The Orient Square Building, F. Ortigas Jr. Rd., Ortigas Center, Pasig City Contact No: 8687-7955 to 56; 7910-6188 Email: info@hdisecurities.com Website: www.hdisecurities.com

I.B. GIMENEZ SECURITIES, INC. Nominee: Ignacio B. Gimenez Assoc. Person: John Catindig Address: 3/F New Rosario Ortigas Arcade, #42 Ortigas Ext., Rosario, Pasig City Contact No: 8628-0000 loc. 325-326 & 335 & 336 Email: office@ibgsecurities.com Website: http://www.ibgsecurities.com/

#### MERIDIAN SECURITIES, INC.

Nominee: Ronaldo S. Salonga Associated Person: Fely Charito C. Sarmiento Address: Unit 2702 B&C East Tower, Philippine Stock Exchange Center, Exchange Road, Ortigas Center, Pasig City Contact No: 8635-6261 to 64, 8634-6931 to 35, 8634-7762 Email: info@meridiansec.com.ph

Website: www.meridiansec.com.ph

#### **OPTIMUM SECURITIES CORPORATION**

Nominee: Eddie S. Jose Associated Person: Patricia J. Jayme Address: No. 11, E. O. Building corner United & 2nd Streets, Bo. Kapitolyo, Pasig City Contact No: 8356-0090; 8429-8822 Email: optimum@vso.com.ph Website: optimumonline.psetradex.ph/

#### PHILSTOCKS FINANCIAL INC.

Nominee: Paul L. Wee Associated Person: Lucita G. Jadlocon Address: Ground Floor, EC-05B, Philippine Stock Exchange Centre-East Tower, Exchange Road, Ortigas Center, Pasig City Contact No: 8588-1988; 8588-1900 Email: info@philstocks.ph Website: www.philstocks.ph

#### SINCERE SECURITIES CORPORATION

Nominee: John Kenneth L. Ocampo Associated Person: Elvira L. Salcedo Addres: 1203 East Tower Philippine Stock Exchange Centre, Exchange Road, Ortigas Center, Pasig City Contact No: 8638-3549 to 50 Email: sinceresec.corp@yahoo.com

#### SOLAR SECURITIES, INC.

Nominee: Johnny S. Yap<sup>\*</sup> Associated Person: June O. Liao Address: Unit 3002 East Tower, Philippine Stock Exchange Centre, Exchange Road, Ortigas Center, Pasig City Contact No: 8636-6301 Email: solar\_sec\_inc@yahoo.com Website: http://solarsecurities.ph

## SUMMIT SECURITIES, INC.

Nominee: Harry G. Liu Associated Person: Ma. Luisa Andrea M. Raymundo Address: E2102-B, Philippine Stock Exchange Centre, Exchange Road, Ortigas Center, Pasig City Contact No: 8631-1032 to 37 Email: Website: summitsec21@yahoo.com http://summitsec.github.io/summitsec/

#### SUNSECURITIES, INC.

Nominee: Jerry G. Yu Associated Person: Jose Manuel How Te Address: Unit 1604 East Tektite Tower, PSEC Exchange Road, Ortigas Center, Pasig City Contact No: 8477-6001 to 05 sunsecuritiesinc@gmail.com Email:

#### TIMSON SECURITIES, INC.

#### ASIA PACIFIC CAPITAL EQUITIES AND SECURITIES CORPORATION Nominee: David O. Chua

Assoc, Person: Elena A. Mangabat: Elmer L. San Gabriel 24th Floor Galleria Corporate Center, Edsa corner Ortigas Avenue, Address: Quezon City Contact No: 8634-5622 to 24 Email: asiapacificcapital@gmail.com Website: www.apc.com.ph

#### STANDARD SECURITIES CORPORATION

Nominee: Domingo E. Herrera Associated Person: Ma. Teresa B. Herrera Address: 34 Jefferson St., West Greenhills San Juan, Metro Manila Contact No: 8725-3905

#### A.T. DE CASTRO SECURITIES CORPORATION

Nominee: Alejandro T. de Castro Assoc. Person: Richard C. Oleta Address: Unit 1107, PSE Tower, 5<sup>th</sup> Avenue Address: Unit 1107, PSE Tower, 5<sup>th</sup> Avenue corner 28<sup>th</sup> Street, Bonifacio Global City, Taguig City Contact No: 7946-2690 to 92 Email: atdc701@yahoo.com

#### AB CAPITAL SECURITIES, INC.

Nominee: Ericson C. Wee Assoc. Person: Jocelyn T. Fateg Assoc. Person: Jocelyn 1. Fateg Address: Units 1210-1212 and Units 1911-1912, PSE Tower, 5<sup>th</sup> Avenue corner 28<sup>th</sup> Street, Bonifacio Global City, Taguig City Contact No: 8898-7555 Email: customerservice@abcapital.com.ph www.abcapitalsecurities.com.ph Website:

#### APEX (PHILIPPINES) EQUITIES CORPORATION

Nominee: Jose Roberto Delgado Assoc. Person: Mark Danniel M. Palicpic Address: Unit 2101, PSE Tower, 5<sup>th</sup> Avenue corner 28<sup>th</sup> Street, Bonifacio Global City, Taguig City Contact No: 8830-8888 apexphilippines.trade@gmail.com www.tdgworld.com/APEX.aspx Email: Website<sup>.</sup>

#### DA MARKET SECURITIES. INC.

Nominee: Nestor S. Aguila Associated Person: Fe M. Caling Address: Unit 1105, PSE Tower, 5th Avenue corner 28th Street, Bonifacio Global City, Taguig City Contact No: 8887-5457; 8887-6407 Email: dmsi.care@houseofdavidgroup.ph Website: itrade.psetradex.ph/

Nominee: Philip T. Laude Associated Person: Carmelyn S. Ramos Address: 3310 Robinsons Equitable Tower ADB Address: Ave. Corner Poveda St., Ortigas Center, Pasig City Contact No: 8633-0344; 8633-0053 Email: cs@timson.com.ph admin@timson.com.ph www.timson.com.ph Website:

# TOWER SECURITIES, INC.

Nominee: Raymond Peter L. Unlay Associated Person: Adora C. Cabiles Address: 1802-C East Tower, Philippine Stock Exchange Centre, Exchange Road Ortigas Center, Pasia Citv Contact No: 8635-4448 to 49; 8634-6726 Email: tower\_sec@yahoo.com Website. www.towersecurities.net

# **QUEZON CITY**

# **B.H. CHUA SECURITIES CORPORATION**

Nominee: Michael Li Chua Assoc. Person: Violeta T. Castillo Address: 872 G. Araneta Avenue Quezon City Contact No: 3412-3448; 3412-3441 bhchuaseccorp@yahoo.com Email<sup>.</sup> Website: www.bhchuasec.com

## CENTURY SECURITIES CORPORATION

Nominee: Chan Kok Bin Assoc. Person: David Christian Chan Address: Room 1105 Galleria Corporate Center, Ortigas Ave. Quezon City

# SAN JUAN

standardsec247@yahoo.com Email: Website: www.standardsecurities.weeblv.com

#### VC SECURITIES CORPORATION Nominee: Wilhelmino G. Agregado

Associated Person: Julie L. Ang

# TAGUIG

FIRST ORIENT SECURITIES, INC. Nominee: Ma. Trinidad Y. Kalaw Associated Person: Teodoro Alejandro Y. Kalaw IV Address: Unit 1709, Philippine Stock Exchange Tower, 5<sup>th</sup> Avenue corner 28<sup>th</sup> Street, Bonifacio Global City, Taguig City Contact No: 8891-9240; 8891-9243 to 45; 8842-3811 fosisec@gmail.com Email: Website: www.firstorientsecuritiesinc.com/

#### **GLOBALINKS SECURITIES & STOCKS.** INC.

Nominee: David L. Wuson Associated Person: Judith M. Pormalejo Address: Unit 1801, PSE Tower, 5<sup>th</sup> Avenue corner 28<sup>th</sup> Street, Bonifacio Global City, Taguig City Contact No: 7238-5645; 7368-2905; 7368-2314 admin@globalinks.com.ph Email Wehsite globalinks.com.ph

# LUCKY SECURITIES. INC.

Nominee: Eddie T. Gobina Associated Person: Jacqueline O. Gobing, Elvira B. Roa Address: Unit 1106 PSE Tower, 5th Avenue Corner 28<sup>th</sup> Street, Bonifacio Global City, Taguig City Contact No: 8403-9606; 8829-1579; 8829-4919 egluckysec@gmail.com Email: Website: luckyseconline.psetradex.ph

#### MARIAN SECURITIES, INC.

Nominee: Richard L. Lee Associated Person: Ron V. Torres Address: Units 1710-1711 PSE Tower 5th Avenue corner 28th Street Bonifacio Global City, Taguig City Contact No: 8252-3853 Email: mariansecurities@gmail.com Website<sup>.</sup> www.mariansecurities.com

#### VALUE QUEST SECURITIES CORPORATION

Nominee: Glenn Paul R. Garcia Associated Person: Zoila M. Perez Address: Unit 1006-B West Tower, Philippine Stock Exchange Centre, Exchange Road, Ortigs Center, Pasig City Contact No: 8636-6684; 8636-6686 valuequestsecurities @gmail.com http://value-quest.com Email: Website:

## YU AND COMPANY, INC.

Nominee: Sandra C. Yu Associated Person: Jeanne P. Chan Unit E-1606B East Tower, Philippine Stock Exchange Centre, Address: Exchange Road, Ortigas Center, Pasig City Contact No: 8634-6611; 8634-6618; 8634-7577 yunco278@gmail.com Email<sup>.</sup>

Contact No: 8633-7044 to 46 centurysecurities @yahoo.com Email:

### J. M. BARCELON & CO., INC.

Nominee: Josephine Barcelon Associated Person: Cristeta Maataañob Address: #5 Pennsylvania St., New Manila Quezon Ćity Contact No: 8661-8396 contact@jmbarcelon.com Email: Wehsite www.jmbarcelon.com

6<sup>th</sup> Floor, Wilson Corporate Building, Address: 225-A Wilson St., Greenhills, San Juan City Contact No: 8633-9987 Email: info@vcsecurities.biz Website: httpd://vcsecurities.biz

#### MDR SECURITIES, INC.

Nominee: Manuel D. Recto Associated Person: Ma. Raquel R. Garcia Address: Unit 1608 PSE Tower, 5<sup>th</sup> Avenue corner 28<sup>th</sup> Street, Bonifacio Global City, Taguig City Contact No: 7940-6091 mdrsecurities @yahoo.com Email:

# MERCANTILE SECURITIES CORPORATION

Nominee: Kevin Nathaniel N. Co Associated Person: Armando M. Luna Unit 804 Fort Legend Towers, 3<sup>rd</sup> Avenue corner 31<sup>st</sup> St., Address: Fort Bonifacio Global City, Taguig City Contact No: 8551-0321; 7501-8872 Email: Website: info@msc.com.ph www.msc.com.ph

# PLATINUM SECURITIES, INC.

Nominee: William O. Go Associated Person: Elaine O. Junio Address: Unit 1805, PSE Tower, 5<sup>th</sup> Avenue corner 28<sup>th</sup> Street, Bonifacio Global City, Taguig City Contact No: 8252-8017; 8245-2635 plasec223@yahoo.com Email<sup>.</sup>

#### PREMIUM SECURITIES, INC.

Address: Unit 1114, PSE Tower, 5<sup>th</sup> Avenue corner 28<sup>th</sup> Street, Bonifacio Global City, Taguig City Contact No: 7917-7502; 7940-6069; 7940-6071 Email: premium225@yahoo.com Website: http://www.premiumsecuritiesinc.com/

#### REGINA CAPITAL DEVELOPMENT CORPORATION Nominee: Marita A. Limlingan

Nonineer Maria A. Liningari Associated Person: Victor Alfonso Linlingan, Jr. Address: Unit 1809-1810 PSE Tower, 5<sup>th</sup> Avenue corner 28<sup>th</sup> Street, Bonifacio Global City, Taguig City Contact No: 8848-5482 to 84 Email: rcdc@reginacapital.com Website: www.reginacapital.com

# S.J ROXAS & CO., INC.

Nominee: Simplicio J. Roxas Associated Person: Franco C. Cape, Jr. Address: Unit 1412, Unit 1608 PSE Tower, 5<sup>th</sup> Avenue cormer 28<sup>th</sup> Street, Bonifacio Global City, Taguig City Contact No: 8848-5065 to 66 Email: sjroxas\_co@ymail.com sjroxas@yahoo.com

## SALISBURY BKT SECURITIES

CORPORATION Nominee: Jimmy T. Yaokasin, Jr. Associated Person: Jacqueline O. Macugay Address: Unit 1806-1807, PSE Tower, 5<sup>th</sup> Avenue corner 28<sup>th</sup> Street, Bonifacio Global City, Taguig City Contact No: 8249-9410 to 19; 8511-7711; 8848-7373; 8848-7376 Email: admin@salisburybkt.com Website: www.salisburybkt.com

## STAR ALLIANCE SECURITIES CORP.

Andrine: Alfonso S. Anggala Associated Person: Fatima D. Mirabona Address: 1201 One Global Place, 5th Avenue corner 25th Street Bonifacio Global City, Taguig City Contact No: 8556-2265; 8478-0107 Email: staralliancesec@gmail.com Website: http://www.starallsec.com/

# STRATEGIC EQUITIES CORPORATION

Nominee: Clemente D. Garrucho Associated Person: Maria Liza L. Glean Address: Unit 1409 PSE Tower, 5<sup>th</sup> Avenue corner 29<sup>th</sup> Street, Bonifacio Global City, Taguig City Contact No: 8848-5159, 7368-2017 Email: strategicequitiescorp@yahoo.com Website: http://strategicequitiescorp.com/

# THE FIRST RESOURCES MANAGEMENT AND SECURITIES CORPORATION

Nominee: Ma. Vivian Yuchengco Associated Person: Geneve Clair Gaoiran Address: Units 1008-1010, PSE Tower, 5th Avenue corner 28th Street, Bonifacio Global City, Taguig City Contact No: 8848-6311 to 15 Email: acctq.ops@thefirstresources.com

nail: acctg.ops@thefirstresources.com thefirstresources@gmail.com

# WEALTH SECURITIES, INC.

Nominee: Wilson L. Sy Associated Person: Lita J. Dulfo; Kevin Neil A. Sy; Christine Marie P. Palad Address: 15<sup>th</sup> Floor, PSE Tower, 5<sup>th</sup> Avenue corner 28<sup>th</sup> Street, Bonifacio Global City, Taguig City Contact No: 8772-8000 Email: office @wealthsec.com Website: www.wealthsec.com