

October 14, 2021

#### THE PHILIPPINE STOCK EXCHANGE

6F PSE Tower, 5<sup>th</sup> Avenue corner 28<sup>th</sup> Street Bonifacio Global City, Taguig City Philippines 1634

Attention: **Ms. Janet A. Encarnacion** Head Disclosure Department

## Subject: Quarterly Report on the Disbursements of Initial Public Offering Proceeds

Dear Ms. Encarnacion,

In compliance with the disclosure requirements of the Philippines Stock Exchange, please find the enclosed the following;

- 1. Summary of application of Proceeds from the Initial Public Offering as of September 30, 2021
- 2. Certification of Reyes Tacandong and Co. on the accuracy of information provided in relation to progress report.

We hope you find everything in order

Juneil Dominic P. Torio Chief Financial Officer

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# FRUITAS HOLDINGS INC.

Summary of Application of Proceeds As of September 30, 2021

	Balance as at
	September 30, 2021
Gross proceeds	896,548,800.00
Offer expenses	(72,464,600.00)
Net proceeds	824,084,200.00
Use of proceeds	
Store network expansion and store improvement	(148,827,526.00)
Investments of Advances for Working Capital	(146,657,896.00)
Debt repayment	(174,732,180.00)
Acquisition opportunities and introduction of new concer	(28,550,396.00)
Acquisition of head office of FHI	(142,375,050.00)
Commissary expansion	(33,443,175.00)
Balance of amounts infused in subsidiaries	(43,514,783.00)
	(718,101,006.00)
Unapplied Proceeds	105,983,194.00



BOA/PRC Accreditation No. 4782 August 16, 2021, valid until April 13, 2024 SEC Accreditation No. 0207-FR-3 (Group A) August 29, 2019, valid until August 28, 2022 
 BDO Towers Valero (formerly Citibank Tower)

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October 13, 2021

The Stockholders and the Board of Directors Fruitas Holdings, Inc. 68 Data St., Brgy. Don Manuel Quezon City

## **Report of Factual Findings**

We have performed the procedures agreed to by the management of Fruitas Holdings, Inc. ("FHI" or the "Company") with respect to the use of the proceeds from the Initial Public Offering of the Company's common shares (the "Offering") for the quarter ended September 30, 2021, in connection with its compliance with the reportorial requirements of the Philippine Stock Exchange, Inc. (PSE). Our engagement was undertaken in accordance with the Philippine Standard on Related Services 4400, *Engagements to Perform Agreed-upon Procedures Regarding Financial Information*, applicable to agreed-upon procedures engagements.

## Background

On August 24, 2019, the stockholders and the Board of Directors (BOD) authorized the Company's Offering of its common shares with the PSE. This was approved by the Securities and Exchange Commission (SEC) and by the PSE on October 17, 2019 and October 23, 2019, respectively. On November 29, 2019, the Company's 533,660,000 common shares were officially listed on the PSE at an offer price of ₽1.68 per share.

#### Procedures Performed and Results

We obtained the Company's Quarterly Report on the Disbursement of Proceeds from Initial Public Offering for the quarter ended September 30, 2021. A comparison of the actual use and planned use of the Proceeds as at September 30, 2021 is shown below:

	Actual				
	Balance as at June 30, 2021	Movements during the Quarter	Balance as at September 30, 2021	Revised Planned Application	Difference
Gross Proceeds	₽896,548,800	₽-	₽896,548,800	₽896,548,800	₽-
Offer Expenses	(72,464,600)	-	(72,464,600)	(76,500,000)	4,035,400
Net Proceeds	824,084,200	-	824,084,200	820,048,800	4,035,400
Use of Proceeds					
Store network expansion and store					
improvement program	(110,672,249)	(38,155,277)	(148,827,526)	(158,048,800)	9,221,274
Debt repayment	(174,732,180)	-	(174,732,180)	(175,000,000)	267,820
Investment or advances to subsidiaries					
for working capital	(146,657,896)	-	(146,657,896)	(147,000,000)	342,104
Acquisition of head office of FHI	(142,375,050)	-	(142,375,050)	(145,000,000)	2,624,950

#### (Forward)

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	Actual				
	Balance as at June 30, 2021	Movements during the Quarter	Balance as at September 30, 2021	Revised Planned Application	Difference
Acquisition opportunities and					
introduction of new concepts	(₽27,203,996)	(₽1,346,400)	(28,550,396)	(₽135,000,000)	₽106,449,604
Commissary expansion	(31,617,702)	(1,825,473)	(33,443,175)	(60,000,000)	26,556,825
Balance of amounts infused in					
subsidiaries	(45,294,487)	1,779,704	(43,514,783)	-	(43,514,783)
	(678,553,560)	(39,547,446)	(718,101,006)	(820,048,800)	101,947,794
Unapplied Proceeds	₽145,530,640	(39,547,446)	₽105,983,194	₽-	₽105,983,194

1. The disbursements for store network expansion and store improvement program during the quarter amounting to ₽38.2 million pertain to store equipment, kiosk construction and fabrication, and leasehold improvements.

We examined the related supporting official receipts, collection receipts, acknowledgment receipts, sales invoices and billing statements, and traced the cash outflow to the corresponding bank statement. No exceptions were noted.

In June 2021, FHI, through its wholly-owned subsidiary Buko Ni Fruitas, Inc. (BNFI), acquired certain assets of Balai Pandesal Corporation (BPC), a domestic company engaged in the retail of bread products. The assets include five franchised stores, trademarks, recipes and other technical know-how, store equipments and inventories for a total consideration of ₽11.2 million. Outstanding liability arising from this transaction amounted to ₽4.3 million as at September 30, 2021.

We traced the payments made during the quarter amounting to P1.3 million to the bank statements and examined the related supporting acknowledgement receipt. No exceptions were noted.

- 3. The disbursements for commissary expansion amounting to ₽1.8 million represent commissary improvements of Fruitasgroup Incorporated., a wholly-owned subsidiary. We examined the related supporting sales invoices and official receipts issued by the contractor. We also traced the cash outflow to the corresponding bank statement. No exceptions were noted.
- 4. The details of the balance of amounts infused in subsidiaries are as follows:

	Fruitasgroup		Negril	
	Incorporated	BNFI	Trading, Inc.	Total
Balance as at June 30, 2021	₽34,133,114	₽5,665,095	₽5,496,278	₽45,294,487
Advances to BNFI for additional payments to BPC	-	(1,346,400)	-	(1,346,400)
Store network expansion and store improvement	-	(433,304)	-	(433,304)
Balance as at September 30, 2021	₽34,133,114	₽3,885,391	₽5,496,278	₽43,514,783

The disbursements for store network expansion and store improvement pertain to rental deposits and leasehold improvements during the quarter.

We examined the related supporting official receipts, collection receipts, acknowledgement receipts, sales invoices and billing statements and traced the cash outflow to the corresponding bank statement. No exceptions were noted.

The remaining balance of ₽43.5 million as at September 30, 2021 is intended for store and network expansion and continuous commissary expansions.

5. The unapplied proceeds of ₽106.0 million as at September 30, 2021 are accounted for as follows:

Cash invested in time deposits	₽46,336,052
Cash in a savings bank account	23,708,620
Cash in a designated bank account for Offering proceeds	36,637,795
Cash and cash equivalents	106,682,467
Unapplied proceeds	105,983,194
Difference	699,273
Interest income	(699,273)
	₽-

The cash and cash equivalents were traced and agreed to the related bank reconciliation statements, bank statements, and certificates of time deposits. We also checked the mathematical accuracy and verified the reconciling items. No exceptions were noted.

The sufficiency of the foregoing procedures is solely the responsibility of the Company. Accordingly, we make no representation regarding the sufficiency of the procedures either for the purpose for which this report has been requested or for any other purpose.

Because the foregoing procedures do not constitute either an audit or a review made in accordance with Philippine Standards on Auditing or Philippine Standards on Review Engagements, we do not express any assurance on any of the financial statement accounts of the Company.

Had we performed additional procedures or performed an audit or a review of the financial statements in accordance with Philippine Standards on Auditing or Philippine Standards on Review Engagements, other matters might have come to our attention that would have been reported to you. Our report is solely for the purpose set forth in the first paragraph of this report and for your information and is not to be used for any other purpose or to be distributed to any other parties. This report relates only to items specified in the foregoing and does not extend to any financial statements of the Company taken as a whole.

## **REYES TACANDONG & CO.**

N P. TEO

Partner CPA Certificate No. 92765 Tax Identification No. 191-520-944-000 BOA Accreditation No. 4782; Valid until April 13, 2024 SEC Accreditation No. 92765-SEC Group A Issued January 28, 2020 Valid for Financial Periods 2019 to 2023 BIR Accreditation No. 08-005144-014-2020 Valid until January 1, 2023 PTR No. 8534283 Issued January 5, 2021, Makati City

October 13, 2021 Makati City, Metro Manila